Application Status: \_\_\_\_\_

Date Received:



## **Business Assessment Checklist**

BUSINESS NAME: \_\_\_\_\_ Date: \_\_\_\_\_

Please submit the following items. Indicate NA where not applicable to your particular business.

	1. Preliminary Application*
	2. Signed Disclosure Statement and Fee Agreement*
	3. Business Survey*
X	4. Business History & Market summary (or equivalent Business Plan). *
	5.Owner(s) and Key Management Information. * <u>Owners of at least 20% must also include a</u> photo copy of their driver's license (for Customer ID purposed – see disclosure notice).
	6. Owner(s) and Key Management – Resumes*
	7. Personal financial statements and personal tax returns for the most recent year end of all individuals with at least 20% ownership (2 years of tax returns if there is Schedule C or E income).
X	8. Financial statements (balance sheet and income statement and Federal Tax Returns for the Business, for the previous 3 years.
$\mathbf{X}$	9. Current balance sheet and income statement for the business (less than 60 days old).
X	10. Aging of accounts receivable and accounts payable, including explanation of any accounts aged over 90 days. This should be consistent with the balance sheet requested in #9.
X	11. Two years of income and expense projections with detailed assumptions. * (Additionally New businesses must include a monthly cash flow projection for the first 12 months of operation.)
$\times$	12. Schedule of Indebtedness. This should be consistent with the balance sheet requested in #9 $^{*}$
	13. Affiliates – Federal tax returns for the previous 2 years. If an applicant with at 20% ownership has at least 20% ownership in another entity, that entity is an affiliate. Include a debt schedule #12.
$\times$	14. Detailed listing of machinery and equipment, with costs supported by vendor bids or estimates.
	15. Franchise documents, or dealer, supply or license agreements. An <u>executed</u> copy of the entire agreement is required even if it is on the SBA franchise registry, (if applicable please call to discuss).
	16. Life Insurance Information
	17. Articles of Incorporation/Organization (operating and real estate entities, if applicable)
	18. Other

\* Form or sample form enclosed.



### Hmong Wisconsin Chamber of Commerce

**Emergency Loan Fund** 

Loan Amount Requested:	Purpose	e: 🗆 I	Emerg	ency Loan	В	usiness Loar	1			
\$	check all that apply									
Describe Use(s) for the Loan Fund:										
	AROL									
Business Contact Person (for any questions related to this ap				BUSINESS						
Business Exact Legal Name				DBA (If applic	cable	e)				
Business Street Address (Cannot be a PO Box)		(	City			Coun	ty		State	ZIP Code
Mailing Address (If different than above)			City			Coun	by.		State	ZIP Code
						courr	ιγ		State	
Business Email:	Business Phone:				Bu	siness Cell Ph	one (optional):			State of Registration
Type of Organization Sole Proprietorship Corpora	ation 🗌 General Partne	ership	🗆 Lim	nited Partne	ersh	ip <sub>Date</sub>	Started:			
Limited Liability Partnership							of Experience in Fi			
Gross Annual Sales as Reported Net Income as Reported on Last Tax Return	l on Last Tax Return		e currei A/YYYY	nt ownership )	beg	an Years	s under current owr	hership	):	
\$\$			/	/						
Description of Business or Service										
Describe how COVID-19 impacted your business and your n	eed for Loan Request									
							11	1		1
	OWNE	R(S)	NFO	RMATIO	N					
List all Owners/Guarantors. If there are more than five	-		al app	lication.	-					
Authorized Owner (First, MI, Last)	Social Security Number				%	Ownership	Business Phone			
Residential Address	City				St	tate	Zip Code	Busi	ness Ema	iil
Authorized Owner (First, Ml, Last)	Social Security Number				%	Ownership	Business Phone			
							•			
Signature of Owner Dat	e:				Sig	nature of Ow	ner			Date:

By Signing this Application, each of the undersigned Business Owners, individually and on behalf of the Business ("Signer"), request the indicated credit products from the Hmong Wisconsin Chamber of Commerce (HWCC). Each Signer who is authorized to sign on behalf of the Business will provide business resolutions to HWCC upon request. By signing below, each Signer authorizes HWCC to (1) obtain credit records and other credit information about the Signers personally and the Business (now and in the future), including from state and federal tax authorities, for deciding whether to approve the requested credit and for later periodic account review and collection purposes, and (2) furnish information about the Business and the Guarantors to credit bureaus. The Business and each Signer guaranty that all information above is correct to the best of their knowledge and agree to notify HWCC if any information changes. All loans shall be used for business purposes only.

Signature of Business Owner & Guarantor	Printed Name	Title	Date
Signature of Business Owner & Guarantor	Printed Name	Title	Date
Signature of Business Owner & Guarantor	Printed Name	Title	Date
Signature of Business Owner & Guarantor	Printed Name	Title	Date
Signature of Business Owner & Guarantor	Printed Name	Title	Date

I acknowledge being informed that HWCC will disclose the names of firms receiving HWCC loans, the amount of the HWCC loans, federal programs used, if any, and the development impact of HWCC loans (jobs created, tax base impact, and total project investment). I have been assured by HWCC, and I understand, that other financial information provided in connection with this application or with a loan from HWCC, if one is made (including, but not necessarily limited to, business and personal financial statements, business operating statements, data on historical and projected future sales or other aspects of business performance, and business plans), will, to the extent permissible by law, be treated as confidential. This will confirm that I have relied upon such assurance by providing financial information to HWCC, and that, but for such assurances, such information would not be provided.

I certify that the information contained in this application is, to the best of my knowledge, true, complete, and correct.

Signature

Date

Name (printed) \_\_\_\_\_\_ Title \_\_\_\_\_\_

	HWCC: Internal Use Only					
Date Received	Census Track	Other Funding Requests	From			



## HWCC DISCLOSURE STATEMENT AND FEE AGREEMENT

This HWCC Disclosure Statement and Fee Agreement is dated as of the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_. The undersigned borrower ("Borrower") has applied or will be applying for a loan through the Hmong Wisconsin Chamber of Commerce

By signing below, effective as of the date above, Borrower and HWCC acknowledge and agree with the following terms and conditions:

- 1. <u>Loan Amount</u> By delivering a fully-executed copy of this Application, Borrower is making application for a HWCC Loan in the approximate principal amount of \$\_\_\_\_\_.
- 2. <u>HWCC Processing Fee.</u> The HWCC loan processing fee ("HWCC Processing Fee") is \$250 to be paid at time of application.
  - a. <u>Receipt of Signed Application</u>: Upon receipt of the Application, HWCC will begin to prepare a credit analysis. Borrower agrees to promptly provide HWCC with all items necessary to complete the HWCC application package, including but not limited to financial reports and tax-related documentation, as requested by HWCC, and acknowledges that HWCC's credit review process may include personal and business, credit and tax inquiries with credit reporting organizations and the Internal Revenue Service.
  - b. <u>Withdrawal of Application by Borrower</u>. Borrower may withdraw this Application from HWCC at any time it chooses to terminate its request for the Loan. Such requests to terminate the application process must be submitted in writing to HWCC (the "Notice"). Loan application fee is non-refundable.
  - c. <u>HWCC Withdrawal from Loan.</u> HWCC retains the right to, at any time and for any reason, withdraw from processing the Loan. If the reason for HWCC's withdrawal is due to the Borrower's failure to provide full and accurate application information, or Borrower's failure to disclose a material adverse fact, then the withdrawal by HWCC shall be treated as if the Borrower has withdrawn the Loan request pursuant to Section 2.b above. Unless otherwise indicated by HWCC, the date on which HWCC sends written notice to Borrower of HWCC's intent to withdraw from processing the Loan shall serve as the Notice date for purposes of applying the procedures in Section 2.b.

#### 3. <u>HWCC Legal Fees.</u>

a. <u>HWCC Legal Fees</u>. All legal fees incurred by HWCC, whether attributable to HWCC in-house or outside counsel, in regard to the Loan (the "HWCC Legal Fees") or incurred by Borrower are the responsibility of the Borrower, whether or not the Loan funds.

#### 4. Borrower's Representations and Consents.

- a. HWCC shall have a right of access to financial records held by the financial institutions that provide interim and/or permanent first mortgage financing for the project (The Project) being financed with the loan or Project assets, and such financial records will be available to HWCC without further notice or authorization. (This paragraph is intended to effect HWCC's compliance with applicable provisions of the Financial Privacy Act of 1978.) No further acknowledgement shall be required for subsequent access by HWCC or the SBA in order to obtain financial records of Borrower during the processing of this Application or during the subsequent term of SBA's guaranty of any Loan issued in connection with this Application.
- b. HWCC may release any information obtained by HWCC to any financial institution as HWCC deems necessary for the purpose of processing or servicing the loan.

- 6. <u>Final Authority of the participating lender in the loan package</u>. Final authorization may be dependent on other lenders that are port of the loan package.
- 7. Governing Law. The terms of this Application shall be governed by the internal laws of the State of Wisconsin.
- 8. <u>Counterparts; Facsimile Signatures</u>. This Application may be executed in counterpart, with all counterparts constituting but one agreement. Signature by a party and transmission of the same by facsimile shall be binding upon the party whose signature is so transmitted.

Borrower \_\_\_\_\_\_By:

Print Name: \_\_\_\_\_

Print Title: \_\_\_\_\_

Hmong Wisconsin Chamber of Commerce

Ву: \_\_\_\_\_

Print Name:

Print Title:



## **BUSINESS SURVEY FORM**

#### CONTACT INFORMATION:

Name of Borrower:			
Name of Business (if different):			
Address of Project::			
Contact Person:	Phone #:	Fax #:	
Address of Contact (if different):			
E-mail Address of Contact:			

#### **PROJECT COST INFORMATION:**

Purchase vacant land	\$
Purchase existing land & building(s)	\$
Construction/expansion of a building	\$
Acquisition of furniture, fixtures, equipment	\$
Soft costs, other *	\$
Total - Eligible 504 costs	\$
Less: Owners contribution **	\$
Total Loan Request	\$

\* Appraisal, architect, environmental, interim interest, const. contingency, etc.

\*\* Please provide the specific sources and amounts:

Other financing needs (inventory, working capital, refinancing, etc.). Please list and quantify:

#### **OWNER & OFFICER INFORMATION** (include all officers, regardless of ownership):

Name *	Title	Ownership %	Projected Salary: Year 1 / Year 2	Military? Dates of Service
			/	
			/	
			/	
			/	

\* Indicate if: Female (F), Minority (M), or Handicapped (H)

#### ADDITIONAL INFORMATION:

- 1. Approximate date the business originated:
- 2. # of employees currently: \_\_\_\_\_\_ # of jobs to be created in 2 years \_\_\_\_\_

3. If real estate is involved, will you be leasing any space to a 3<sup>rd</sup> party? \_\_\_\_\_

4. Have you, other owners, the applicant business or an affiliate business ever requested federal government financing?



## **OWNERS AND KEY MANAGEMENT INFORMATION**

			ficers even if they	-	20% or more ers.	stock as	well as	
Legal	Name:							
	First	Middle	(Maiden)	La	ist		Social Securit	y #
OWN	ERSHIP PERCENT	AGE:	CORPORAT	E TITLE:				
Date	e of Birth	City and State of Birth	h	Alie	en # if not US C	itizen	Race	:
Mai	ital Status	Spouse's Full Lega	al Name	Soc	cial Security #		Race	
Current	t Home Address			City			State	Zip
From:	(mo/yr)	to Present	Home	Phone: (	)			
Immedi	ate Past Address			City				
From:	(mo/yr) to							
1.	Are you presently ur	der indictment, narole or						
		ider indicatient, parole of	probation?		NO		YES	
2.	-	charged with or arrested minor vehicle violation?	for or convicted of a				YES	
2. 3.	offense other than a dismissed and disch Are you, any of your	charged with or arrested minor vehicle violation? arged). children, your parents or kholders of the participa	for or convicted of a (Include offenses wh	ich have been ved by, directo	NO			
	offense other than a dismissed and disch Are you, any of your of, officers of or stoc any Federal Agency	charged with or arrested minor vehicle violation? arged). children, your parents or kholders of the participa ? for corporate or personal	for or convicted of a (Include offenses wh your spouse employ ting bank or the SBA	ich have been ved by, directo or SCORE or	NO		YES	
3.	offense other than a dismissed and disch Are you, any of your of, officers of or stoc any Federal Agency Have you ever filed insolvency proceeding	charged with or arrested minor vehicle violation? arged). children, your parents or kholders of the participa ? for corporate or personal	for or convicted of a (Include offenses wh your spouse employ ting bank or the SBA bankruptcy or been	ich have been ved by, directo or SCORE or	NO NO NO		YES	
3. 4.	offense other than a dismissed and disch Are you, any of your of, officers of or stoc any Federal Agency Have you ever filed insolvency proceedin Are you or your busi Do you have owners	charged with or arrested minor vehicle violation? arged). children, your parents or kholders of the participa ? for corporate or personal ngs?	for or convicted of a (Include offenses wh your spouse employ ting bank or the SBA bankruptcy or been ding lawsuits?	ich have been yed by, directo or SCORE or involved in	NO NO NO		YES YES YES	
3. 4. 5.	offense other than a dismissed and disch Are you, any of your of, officers of or stoc any Federal Agency Have you ever filed t insolvency proceedin Are you or your busi Do you have owners Provide Name of bus statement	charged with or arrested minor vehicle violation? arged). children, your parents or kholders of the participa ? for corporate or personal ngs? ness involved in any pen-	for or convicted of a (Include offenses wh your spouse employ ting bank or the SBA bankruptcy or been ding lawsuits? ses?	ich have been /ed by, directo or SCORE or involved in	NO NO NO NO		YES YES YES YES	

If you answered yes to any of above these questions, please supply details on separate sheet.

**OWNERS ONLY: Please check all that apply. (NOTE:** This information is optional. It is requested to determine eligibility for special loan & technical assistance programs.)

Female	Minority	Veteran	Handicapped	Disadvantaged
Signature			Date	



#### PERSONAL FINANCIAL STATEMENT

OMB APPROVAL NO. 3245-0188 EXPIRATION DATE: 09/30/2014

#### As of \_ **U.S. SMALL BUSINESS ADMINISTRATION** Complete this form for: (I) each proprietor; (2) general partner; (3) managing member of a limited liability company (LLC); (4) each owner of 20% or more of the equity of the Applicant (including the assets of the owner's spouse and any minor children); and (5) any person providing a guaranty on the loan. Return completed form to: 7(a) loans - to the lender processing the SBA application; 504 loans - to the Certified Development Company processing the SBA application; ALL Disaster loans - to the Disaster Processing and Disbursement Center at 14925 Kingsport Road, Fort Worth, TX 76155-2243; and 8(a)/BD - applicants who are individuals claiming social and economic disadvantaged status and their spouses electronically at http://www.sba.gov or send hard copy with paper application to either of the two following offices listed below: Mail to the following address, if your firm is Mail to the following address, if your firm is located in one of the states below: located in one of the states below: US Small Business Administration **DPCE** Central Office Duty Station US Small Business Administration Division of Program Certification and Eligibility Parkview Towers 1150 First Avenue 455 Market Street, 6th Floor 10th Floor, Suite 100I San Francisco, CA 94105 King of Prussia, PA 19406 MA, ME, NH, CT, VT, RI, NY, PR (Puerto Rico), VI (US Virgin IL, OH, MI, IN, MN, WI, TX, NM, AR, LA, OK, MO, IA, NE, KS, CO, Islands), NJ, PA, MD, VA, WV, DC, DE, GA, AL, NC, SC, MS, WY, ND, MT, UT, SD, CA, HI, GU (GUAM), NV, AZ, WA, AK, ID, FL, KY, TN OR Name **Business Phone** Residence Address **Residence Phone** City, State, & Zip Code Business Name of Applicant/Borrower ASSETS LIABILITIES (Omit Cents) (Omit Cents) \$ Accounts Payable \$\_ Cash on hand & in Banks Savings Accounts \$ Notes Payable to Banks and Others \$\_\_\_\_ IRA or Other Retirement Account \$ (Describe in Section 2) (Describe in Section 5) Installment Account (Auto) \$\_\_\_\_\_ Accounts & Notes Receivable \$\_\_\_ Mo. Payments \$\_\_\_\_\_ (Describe in Section 5) Installment Account (Other) \$\_ Life Insurance-Cash Surrender Value Only \$ Mo. Payments \$ (Complete Section 8) Loan on Life Insurance \$\_ \$ Stocks and Bonds Mortgages on Real Estate ..... \$\_\_\_ (Describe in Section 3) (Describe in Section 4) Real Estate..... \$ Unpaid Taxes \_\_\_\_\_\$\_ (Describe in Section 4) Automobiles - Total Present Value (Describe in Section 6) (Describe in Section 5, and include Other Liabilities \$\_\_\_\_\_\$ Year/Make/Model) (Describe in Section 7) Other Personal Property \$ Total Liabilities ..... \$\_\_\_\_\_ (Describe in Section 5) Other Assets \$ Net Worth ...... \$\_\_\_\_\_ (Describe in Section 5) \$ \$ Total Total Section 1. Source of Income Contingent Liabilities \$\_\_\_\_\_ As Endorser or Co-Maker \$\_\_\_\_ Salary \$\_ Legal Claims & Judgments \$\_\_\_\_\_\$ Net Investment Income Provision for Federal Income Tax \$\_\_\_\_ Real Estate Income \$\_\_\_\_\_ Other Special Debt \$\_\_\_\_ Other Income (Describe below)\* \$ Description of Other Income in Section 1.

\*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

Section 2. Notes Payable to	Section 2. Notes Payable to Banks and Others. (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)								
Name and Address	s of Noteho	older(s)	Original Balance	Current Balance	Payment Amount	Frequenc (monthly,e	tc.)	How Secur Type c	ed or Endorsed f Collateral
Section 3. Stocks and Bond			ecessary. Ea			identified as a arket Value	a part c	of this statement Date of	
Number of Shares	Name	of Securities		Cost		ation/Exchange	Quota	ation/Exchange	Total Value
Section 4. Real Estate Own	ed.			Use attachme	ent if necess	ary. Each attac	chment	must be identified	as a part of this
		statement and s	signed.) roperty A		P	roperty B		Pr	operty C
Type of Real Estate (e.g. Prin Residence, Other Residence,									
Property, Land, etc.) Address									
Date Purchased									
Original Cost									
Present Market Value									
Name & Address of Mortgage Holder									
Mortgage Account Number									
Mortgage Balance									
Amount of Payment per Mont Year	:h/								
Status of Mortgage			(5)						
Section 5. Other Personal P	roperty ar	nd Other Assets		, and if any is p nt and if delinqu	-	-	e and ad	dress of lien holder,	amount of lien, terms
Section 6. Unpaid Taxe	s. (De	escribe in detail,	as to type, to	whom payab	le, when du	e, amount, and	to what	t property, if any, a	a tax lien attaches.)
Section 7. Other Liabili	ties. (De	escribe in detail.)							

Section 8.	Life Insurance Held.	(Give face amount and cash surrender value of policies - name of insurance company and beneficiaries)
	•	s as necessary to verify the accuracy of the statements made and to determine my creditworthiness. each person submitting the information requested on this form)
with this form will rely on thi	is true and complete to the	Ity of criminal prosecution that all information on this form and any additional supporting information submitted best of my knowledge. I understand that SBA or its participating Lenders, or Certified Development Companies decisions regarding an application for a loan from SBA or an SBA Participating Lender, or for participation in D) program.
Signature		Date
Print Name _		Social Security No
Signature		Date
Print Name _		Social Security No

#### NOTICE TO LOAN APPLICANTS: CRIMINAL PENALTIES AND ADMINISTRATIVE REMEDIES FOR FALSE STATEMENTS:

Knowingly making a false statement on this form is a violation of Federal law and could result in criminal prosecution, significant civil penalties, and a denial of your loan. A false statement is punishable under 18 U.S.C. §§ 1001 and 3571 by imprisonment of not more than five years and/or a fine of up to \$250,000; under 15 U.S.C. § 645 by imprisonment of not more than two years and/or a fine of not more than \$5,000; and, if submitted to a Federally insured institution, a false statement is punishable under 18 U.S.C. § 1014 by imprisonment of not more than 30 years and/or a fine of not more than \$1,000,000.

# NOTICE TO <u>APPLICANTS OR PARTICIPANTS IN THE 8(a) BD PROGRAM</u>: CRIMINAL PENALTIES AND ADMINISTRATIVE REMEDIES FOR FALSE STATEMENTS:

Any person who misrepresents a business concern's status as an 8(a) Program participant or SDB concern, or makes any other false statement in order to influence the 8(a) certification or other review process in any way (e.g., annual review, eligibility review), shall be: (1) Subject to fines and imprisonment of up to 5 years, or both, as stated in Title 18 U.S.C. § 1001; (2) subject to fines of up to \$500,000 or imprisonment of up to 10 years, or both, as stated in Title 15 U.S.C. § 645; (3) Subject to civil and administrative remedies, including suspension and debarment; and (4) Ineligible for participation in programs conducted under the authority of the Small Business Act.

PLEASE NOTE:

The estimated average burden hours for the completion of this form is 1.5 hours per response. If you have questions or comments concerning this estimate or any other aspect of this information, please contact Chief, Administrative Branch, U.S. Small Business Administration, Washington, D.C. 20416, and Clearance Officer, Paper Reduction Project (3245-0188), Office of Management and Budget, Washington, D.C. 20503. **PLEASE DO NOT SEND FORMS TO OMB.** 



## **CREDIT BUREAU AUTHORIZATION FORM**

I hereby request and authorize Experian to furnish a copy of my credit report to the Hmong Wisconsin Chamber of Commerce, Inc. (HWCC), and to make any necessary investigation of my credit transactions in connection therewith.

I authorize any person, business or organization to give full information to the credit-reporting agencies about my credit accounts and transactions in connection with this inquiry. I understand that, as a result, an inquiry will appear on my credit report.

I further authorize HWCC, its employees, officers, directors and other designated HWCC representatives to review and utilize the information contained in my credit report in connection with the Revolving Loan Fund application. I understand HWCC will keep a copy of my credit report for their records. All information contained in my credit report will be considered confidential by HWCC. This information will only be discussed with me and the designated HWCC representative(s), who has a permissible purpose for the information under the Fair Credit Reporting Act and in accordance with this written authorization.

Client's Information (complete each item)	Spouse's Information (required for joint credit report)
Client's Name:	Spouse's Name:
Client's Current Address:	Spouse's Current Address (if different from Client's):
Client's Former Address (if less than 5 years at current address):	Spouse's Former Address (if less than 5 years at current address):
Client's Social Security #:	Spouse's Social Security #:
Client's Signature: X	Spouse's Signature: X

Date: \_\_\_\_\_

HWCC Representative: \_\_\_\_\_\_\_